

## **Capture Big Savings On Your Small Parcel Spend**

Small parcel shipping is a critical component of the transportation mix for a growing number of organizations. While many companies take aggressive measures to manage their truckload and LTL shipping costs, small parcel costs often escape closer scrutiny, especially for small- to mid-sized businesses.

If your organization has not recently conducted a thorough audit of your small parcel spend or had a trained expert negotiate rates with your small parcel carriers, chances are you are leaving real money on the table.

GlobalTranz has partnered with a leading small parcel spend management solution provider to offer this service through a gainshare model. As an authorized GlobalTranz agent, we can help you capture small parcel savings and put them back where they belong: your bottom line.

## **Parcel Carrier Audit**

Surprisingly, as many as 5% of the packages you ship may be eligible for refunds due to carrier errors – late deliveries, invalid resi-surcharges, and other billing mistakes. GlobalTranz's small parcel solution leverages proprietary software to scan your small parcel invoices across 35 different audit points. We identify the erroneous charges, and we turn them into refunds that show up directly on your FedEx® and UPS® invoices.

- Realize instant 2-5% in hard cost savings.
- Capture an additional 3%-7% in soft-dollar savings that drop to your bottom line for the long term.
- Visibility & control with a real-time online dashboard.
- Gainshare model based on actual savings.





## **Rate Negotiation**

You owe it to yourself to connect with GlobalTranz's expert team of small parcel industry veterans to bring home the real savings. With a minimal time investment, and no up-front costs, you can leverage their inside knowledge to identify opportunities for savings and coach you through the negotiation process with your carriers to ensure you get the best discounts and rates available.

- Proven savings of 15 to 25%. Your free savings projection comes with the industry's only 1/10 of 1% guarantee. We'll even put it in writing.
- No upfront fees, no hidden costs. You don't save, we don't get paid.
- Requires a minimal time commitment of 3-4 hours over 5-6 weeks.
- Gain visibility & control with a weekly report card on carrier invoices and access to a real-time online dashboard.

## Ready, Set: Save.

Getting started is as easy as sharing your invoices.

Contact an authorized GlobalTranz agent today to get started on realizing big savings on your small parcel spend.



